

# Module 9 - Know Your Future

## OBJECTIVE

Learning the knowledge and skills of becoming magnetic with your sales and marketing is an amazing accomplishment. Practicing and applying these skills on a consistent schedule may become challenging once in a while. The key to success is to believe what you learned about who you are and what you want. Then continue to apply this knowledge and these skills to become a leader in your industry.

## KNOWLEDGE

 Watch video, - *Knowledge: Magnetic Energy System*

Magnetic Sales and Marketing is a system for moving your magnetic energy into profits. In going through this program, you learned the three powerful energy points for creating success.

1. **PASSION** – the powerful Core Passion® energy that drives you
2. **VISION** – the burning desire energy to achieve something you value (profits)
3. **ACTION** – a series of focused activities to create the movement necessary for profits to happen

In the Passion of Magnetic Sales and Marketing, you learned about **PASSION** – WHO you are. Passion is an energy source. Passion is the most powerful fuel source for success. Passion is the human energy that powers the business energy. Passion moves things to happen – passion creates profits. You learned how to consciously use this energy source of passion to create profits in your life.

In the Vision of Magnetic Sales and Marketing, you discovered it's very important to have a clear **VISION** of WHAT you want; it is so much easier to get somewhere when you know where you are going.

In the **ACTION** of Magnetic Sales and Marketing, you explored HOW you're going to get to your vision. Inspired, planned actions and activities that focus on your Vision create the movements necessary for your success to happen.

You learned how consciously using this magnetic energy source of passion can create profits in your life and magnetize the customers you want to work with.

Remember, *When you know WHO you are, you know WHAT to do.*

## MAGNETIC SKILL

### 👁 Watch Video - *Magnetic Skill: Belief Bridge to the Future*

When you created your personal success vision, first you went into the future to imagine what you wanted. Next you created the action plans and strategies, to know what you're going to do to accomplish your desires.

To bring the future into the present, you must create a belief bridge between your vision and who you are. This is powered by the magnetic energy you use for success. As you applied all the magnetic skills that you learned, you brought your future of what you wanted into the present to create your success. This is a tipping point in your process because without a belief and acceptance, you will snap back like a rubber band to your old patterns that you live by today. This process builds your confidence that you can magnetize your future.

### ★ Activity #25 - *Insight Summary*

- ✓ **To keep you focused and on track, review the 8 modules and write one important insight or skill you learned from each module.**

Module 1 – Know Your Self

Module 2 – Know Your Customer

Module 3 – Know Your Company's Brand Promise

Module 4 – Know Your Company's Vision

Module 5 – Know Your Personal Success Vision

Module 6 – Know Your Products and Services

Module 7 - Know Your Timelines

Module 8 – Know Your Industry’s Environment

## PASSION IN ACTION

### Watch Video - *Passion In Action: Next Steps*

In this program, you *explored* who you are and what you wanted. You *measured* what drives you and what you needed to develop to become magnetic. You *pursued* the knowledge and applied the skills of becoming authentic and magnetic. Now to continue to be successful, you need to keep your magnetic energy flowing.

We start back at the beginning with one of the more difficult questions, What do you want? Questions can be dangerous. They require tremendous courage to ask because new questions lead to new ways of perceiving. All new and original through begins with a question, which leads to an exploration – and an adventure. Here are some final questions and thoughts to ponder.

★ Activity #26 - *What do you want for your future?*

✓ Knowing now how to apply magnetic skills to your sales abilities, what do you want to accomplish? List 5 objectives or intentions for your future.

1.
2.
3.
4.
5.

★ Activity #27 - *How will you reach your future objectives?*

✓ For each of your 5 objectives, list the magnetic skills from the first 8 modules that you will leverage to manifest your future.

Objective	Magnetic Skills
1.	
2.	
3.	
4.	
5.	

★ Activity #28 - *Personal Success Vision*

When you understand WHY you want something, you can choose to use the energy of the Code that is driving that desire. Then use the energy to bring the Vision into manifestation and make it real. Use this template as a place to focus your future success.

This is where you must move forward with a strong passionate intention. All of your success happens if you have the courage and fortitude to take planned actions to bring your vision alive and into your life. This is where you magnetize your vision into the present.

✓ For each of your five objectives, list the Code that is driving that desire.

Objective	Code
1.	
2.	
3.	
4.	
5.	

## MAGNETIC SALES ASSESSEMENT

### 👁 Watch Video - *Module 9 - The Close*

With the final Magnetic Sales Assessment, you are rating your belief about your magnetic skill and your authenticity. You have accomplished much as you moved through this program! Congratulations!

Rate your belief with each of these statements where number **1 is no belief** and number **7 is complete belief**

①
②
③
④
⑤
⑥
⑦  
**NONE** **COMPLETE**

Rating	Statement
	I believe MAGNETIC Sales and Marketing gives the knowledge and skills to be more successful with selling my products and services.
	I believe after completing this program I am more authentic and magnetic in my sales and marketing.
	I believe by using this program I will continue to create more profits in all aspects of my life.

**Total Rating**

## Your Magnetic Sales Assessment Results

We understand, having a personalized strategy to keep you engaged and focused can be challenging. We have additional help for you to stay engaged and focused on your sales and marketing success.

If you're ready to learn additional skills for manifesting your dreams and desires, we have many programs for you! Be sure to read about the programs on the Next Steps page of the website.

Remember, When you know WHO you are you know WHAT to do.

***The future is coming and a new Adventure is about to begin...***